

APPETITE GUIDE



Berkley
INDUSTRIALCOMP

| a Berkley Company

OUR HIGHEST HIT RATIOS:

This list is not all-inclusive of our appetite but represents above average hit ratios

1164	Mining-Underground (Not Coal)	5040	Iron or Steel Erection Frame Buildings/Bridges	5506	Street or Road Construction
1165	Mining-Surface (Not Coal)	5057	Iron or Steel Erection-NOC	5537	HVAC Installation/Service (Commercial/Industrial)
1624	Quarry-NOC	5059	Iron or Steel Erection- Two Stories or Less	5551	Roofing (Commercial/Industrial)
2710	Sawmill (Mechanized, Only)	5102	Door and Window Installation	6217	Excavation/Blasting/Site Prep
3365	Welding-NOC-Shop and Outside	5160	Elevator Erection or Repair	6233	Oil or Gas Pipeline Construction
3507	Machinery Manufacturing (With Site Work)	5183	Plumbing (Commercial/Industrial)	6306	Sewer Construction
3724	Millwright/Machinery or Equipment Erection	5188	Automatic Sprinkler Installation- Fire Suppression	6319	Gas Main Construction
3726	Boiler Installation or Repair	5213	Concrete Commercial Building Construction	6325	Conduit Construction
4000	Sand or Gravel Digging	5221	Concrete Construction-Ground Supported	7219	Trucking (Local Sand/Aggregate Only)
4777	Explosives Distributor	5222	Concrete Construction-Bridges & Culverts	7538	Power Line Construction
5022	Masonry-At Height, Only	5462	Glazier- Away from Shop (Commercial/Industrial)	7600	Telecommunications
5037	Painting-Metal Structures Above Two Stories			9534	Mobile Crane & Hoisting
				9554	Sign Installation/Painting/Lettering

Our team excels at writing risks with a higher degree of injury severity coupled with a lower frequency rate that many other workers' compensation carriers are unwilling to write.

COMMERCIAL CONSTRUCTION:

- Non-residential construction trades
- At-height
- Underground
- Heavy equipment (tend to be more dangerous in nature)
- Telecommunication
- Energy

INDUSTRIAL SERVICES:

- Equipment Installation and Repair
- Plant Maintenance
- Heavy Equipment Hauling
- Crane and Rigging Services

MANUFACTURING:

- 4-Wall Manufacturing Risks with site/ installation work
- Heavy automation of services to offset a potentially lower paid workforce

MINING:

- Non-coal mining (quarries, gravel pits, sand)
- Mining related operations (blasting, explosive distributors, aggregate hauling)

\$10K minimum premium

NEW VENTURES: Berkley Industrial is willing to consider new ventures owned by experienced owners that meet the spirit of the above appetite discussion.

CONTACT US

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*Minimum account
premium size is \$25k.*